Jack Daniel Jacoby

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Objective:

To use my abilities of leadership and creativity to contribute in the success of an organization, while continuing to learn and grow.

Employment:

American Winesecrets (2012 – 2015)

Product Sales Manager – International

- Initiated company partnership with General Electric water division
- Renegotiated long term bulk contracts for 23% increase in revenue
- Formulated initial sales of new Original Equipment Manufacturing machine line

Office Manager – Sebastopol, CA

- Charged with handling: accounts receivable, accounts payable, collections, sales, bank reconciliation, payroll, security, hiring, IT, and cash flow
- Started internship program
- Increased annual revenue by $200,000; while decreasing spending by $300,000

United States Marine Corps (2005 – 2009)

Section Leader – 29 Palms, CA

- Honorable discharge, awarded Naval Accommodation Medal, combat action ribbon, 2x Iraq campaign, national defense service medal
- Operated a section of Marines pre, during, and post deployment
- Responsible for more than $6,000,000 in equipment including 4 MRAP's, satellite communication, and Improvised Explosive Device defeating technology

Wells Fargo Bank (2004 – 2005)

Personal Banker Teller – Alamo, CA

- Ranked 3rd out of 540 for 9 months consecutively for sales
- Maintained day to day relationships with merchants customers and Wells Fargo Bank executives

Education:

Sonoma State University (2012 – 2014)

Rohnert Park, CA

- Studied management techniques, with emphasis in wine strategy and implementation
- Excelled at accounting and leadership based classes

City College of San Francisco (2009 – 2012)

San Francisco, CA

- Received Associates in Liberal Arts
- Emphasized in Middle Eastern Studies
- Defended Speech and Debate title on the local level

Volunteer Experience:

Knights of St. John - Fundraising, Event management, Donor and vendor coordination

Anthony Robbins Events - Team work, Adaption to meet flex deadlines

CCSF Veterans Alliance - Fundraising, Event management, Donor and vendor coordination, Logistic and procedural difficulty management, Politicking

Skills:

Customer Service, Public Speaking, Computer Competent, Leadership, Management, Financially Minded